



CGS-CIMB Securities Limited, Korea Branch

Job description

An opportunity exists for **Equity Sales Trader** to join the Institutional Equity team based in Korea. The role requires candidates to establish, maintain and grow positive relationship with current institutional clients by implementing trading strategies, trade execution and marketing the firm's equity trading service to achieve incremental revenue.

Job opening position : Institutional Equity Sales Trader (Junior or Entry level)

Start date : ASAP (exact date TBD)

Contract term : full-time employee

Positions open : 1

Key responsibilities

Primary responsibility of Equity Sales Trader will be providing analysis of market conditions by gathering key data, analyzing trends, creating reports, and offering comprehensive evaluations to meet clientele's objectives. Sales trader will create new methods of providing valuable information to clients; communicate and provide market trends, liquidity opportunities, portfolio reviews, assessment of stock price fluctuations / macro / technical events affecting the market. Sales trader not only monitor market information and action during the day, but also implements client relationship management – conducts client visits, establish and maintain relationship and networks with internal and external clients across the globe.

Desired qualification & skill-set

The role is largely self-driven / self-managed with minimal supervision on a day to day basis. Genuine interest in financial markets, economics and corporate finance is a must-have. Candidates are to possess a high degree of commitment, motivation, professionalism, integrity. Exceptional quantitative, analytical, and communication skills are required; the role involves intensive use of concepts in field of statistics, economics, finance, accounting. Candidates should have an aptitude for technology, advanced computer skills with Microsoft Office.

Candidates are not required to have an active trading experience on an equity desk. Desired candidates are expected to have Bachelor's or Master's degree from a recognized university.

Candidates who are interested and meet the requirements delineated above should send their detailed Resumes & Cover Letters in **English only** by e-mail to **Minji.kim@cgs-cimb.com**.

About CIMB Group / CGS-CIMB Securities International Pte. Ltd.

CIMB Group is a leading ASEAN universal bank, one of the largest investment bank in Asia-Pacific, and one of the largest Islamic banks in the world. The Group is headquartered in Kuala Lumpur, Malaysia and offers asset management, investment banking, consumer banking, and Islamic banking across ASEAN & beyond. We have over 43,000 staff in 15 countries around the globe – serving and connecting 13 million customers.

From all corners of ASEAN we draw on our people, knowledge and insights to bring the best of the region toward propelling our stakeholders and our organization forward. We believe in embracing diversity and have always welcomed differences in thought, opinion, culture and language, and draw upon our regional capabilities to advance our customers forward.

CGS-CIMB Securities International Pte. Ltd. (“CGS-CIMB”) is one of the leading integrated financial service providers in Asia. It is a 50-50 joint venture between China Galaxy International Financial Holdings Limited, a wholly-owned subsidiary of China Galaxy Securities Co. Ltd., and CIMB Group Bhd.

Through a network of local offices, branches and strategic partners, we have a global presence in over 20 countries, providing a truly Asian perspective. We are well-positioned as Asia’s leading financial gateway with a core focus on well researched and in-depth analysis on financial products.

We are a customer-centric firm and focus on value creation for clients, offering a suite of investment and financial solutions for retail and institutional clients. Our businesses include retail broking, institutional equities, derivatives, prime services, equities research, wealth management and online broking.

Backed by an award-winning research team, we have one of the most comprehensive research coverage of over 700 stocks in the region. Our strong research capabilities form the backbone of our product and service offerings, connecting clients to opportunities.

CGS-CIMB Securities (Hong Kong) Ltd, Korea branch became the first ASEAN financial institution to obtain an equities brokerage license in South Korea since 2002, enabling us to serve both our domestic and international clients. CGS-CIMB Korea is now in the position to offer its global clients access to the South Korean equity market and to catalyse business and investment flows between South Korea and Asia. CGS-CIMB Korea also provides corporate advisory services and research coverage to both domestic and international clients. Consistently ranked among the top in Asia (ex. Japan), our regional research team oversees economic, industry, market, and stock-specific data to enhance the performance of clients’ global portfolio.